Decision Criteria	Securis Services & Features	How Do Other Providers Measure Up?		
Auditing, Recycling & Destruction Process	Proven, Integrated Four-Step Process to Ensure Fully	☐ Yes	☐ No	☐ Not Sure
	Secure, Responsible Destruction & Disposal	☐ Yes	☐ No	☐ Not Sure
	• Degaussing	☐ Yes	☐ No	☐ Not Sure
	• Shredding	☐ Yes	☐ No	☐ Not Sure
	• Recycling	☐ Yes	☐ No	☐ Not Sure
	• Auditing & Reporting	☐ Yes	☐ No	☐ Not Sure
Hard Drive & Electronic Media Destruction	On-site IT Asset Shredding & Degaussing	☐ Yes	☐ No	☐ Not Sure
	Off-site On-site IT Asset Shredding & Degaussing	☐ Yes	☐ No	☐ Not Sure
IT Asset Removal, Disassembly & Recycling	Secure Collection & Transportation Bins	☐ Yes	☐ No	☐ Not Sure
	Trained Security Technicians	☐ Yes	☐ No	☐ Not Sure
	Environmentally-friendly Zero Export & Zero Landfill Policy	☐ Yes	☐ No	☐ Not Sure
Full Chain of Custody IT Asset Reporting	Auditable Serial Number Inventory Provided to Client	☐ Yes	☐ No	☐ Not Sure
	Notarized Certificate of Recycling & Destruction Provided to Client	☐ Yes	☐ No	☐ Not Sure
	Weight Reporting	☐ Yes	☐ No	☐ Not Sure
	LEED Reporting	☐ Yes	☐ No	☐ Not Sure
Certified & Approved Recycling Services	Mobile & Plant-based NAID Certification	☐ Yes	☐ No	☐ Not Sure
	GSA Approved	☐ Yes	☐ No	☐ Not Sure
	Certified by Defense Logistics Information Service	☐ Yes	☐ No	☐ Not Sure
Compliance with Federal, State & Local Laws	HIPAA	☐ Yes	☐ No	☐ Not Sure
	HITECH	☐ Yes	☐ No	☐ Not Sure
	NIST 800-88	☐ Yes	☐ No	☐ Not Sure
	DOD	☐ Yes	☐ No	☐ Not Sure
	NSA	☐ Yes	☐ No	☐ Not Sure
	Various Federal, State, & Local Laws	☐ Yes	☐ No	☐ Not Sure
Trained Technicians	Intense & Ongoing Security Training	☐ Yes	☐ No	☐ Not Sure
	Pre-screening of Employees	☐ Yes	☐ No	☐ Not Sure
	Kroll® Background Checks	☐ Yes	☐ No	☐ Not Sure
	Drug Testing	☐ Yes	☐ No	☐ Not Sure
	Finger-printing	☐ Yes	☐ No	☐ Not Sure
Secure Facilities	24/7 Surveillance of Facility	☐ Yes	☐ No	☐ Not Sure
	Secure Access Controls	☐ Yes	☐ No	☐ Not Sure
	Vehicle GPS Tracking	☐ Yes	☐ No	☐ Not Sure
	Two-way Mobile Communications	☐ Yes	☐ No	☐ Not Sure
Proven Reputation for Enterprise-Class Service	10 Year History	☐ Yes	☐ No	☐ Not Sure
	Proven Track Record	☐ Yes	☐ No	☐ Not Sure
	2012 Inc. 500 Fastest Growing Company	☐ Yes	☐ No	☐ Not Sure